



Summary 31-January-2019

Consolidated Financial Results for the Third Quarter of Fiscal Year 2018 (April 1, 2018- December 31, 2018)

Name of registrant: ShinMaywa Industries, Ltd. Stock Exchange Listed: Tokyo

Code number: 7224 (URL: http://www.shinmaywa.co.jp)

Representative: Tatsuyuki Isogawa, President and Chief Executive Officer

Contact: Noriko Jitsuhira, General Manager, Public & Investors Relations Department,

Corporate Planning Division (Phone: 0798-56-5002)

1. Financial Results for the Third Quarter of FY 2018 (April 1, 2018- December 31, 2018)

(1) Consolidated Results of Operations

| | Net sales | | Operating income | | Ordinary income | | Profit attributable to owners of parent | |
|--|-----------------------------------|------------|-------------------------------|----------------|-------------------------------|----------------|---|--------------|
| Third Quarter of FY2018 Third Quarter of FY2017 | million yen 154,598 145,780 | 6.0 3.5 | million yen 7,706 8,121 | (5.1) (8.7) | million yen 8,037 8,503 | (5.5) (6.0) | 5,546 | 0.7 (6.1) |

| | | Net income per |
|-------------------------|----------------|----------------------|
| | Net income per | share after |
| | share for this | adjustment of latent |
| | quarter | shares for this |
| | | quarter |
| | yen | yen |
| Third Quarter of FY2018 | 58.91 | _ |
| Third Quarter of FY2017 | 57.71 | _ |

(2) Consolidated Financial Position

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|---|-----------------------------------|-----------------------------------|--|--|--|--|--|
| | Total assets | Net assets | Shareholders' equity ratio (Ratio of net assets to total assets) | | | | |
| Third Quarter of FY2018 FY2017 | million yen 191,544 190,001 | million yen 121,418 125,004 | 63.3 65.7 | | | | |

2. Dividends

| | Dividends per share | | | | | | |
|------------|---------------------|----------------|---------------|----------|-----------|--|--|
| | First Quarter | Second Quarter | Third Quarter | Year-end | Full-year | | |
| | | yen | | yen | yen | | |
| FY2017 | _ | 7 | _ | 16 | 23 | | |
| FY2018 | | 18 | _ | | | | |
| FY2018 | | | | 27 | 45 | | |
| (Forecast) | | | | 21 | 10 | | |

3. Financial Results Forecast for FY 2018 (April 1, 2018 - March 31, 2019)

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|-------------------------|-------------|----------|-------------|-----------|-------------|----------|-------------------------|------|----------------------------|
| | Net s | ales | Operatin | g income | Ordinar | y income | Profit att to owners | | Net income per share |
| | million yen | % | million yen | % | million yen | % | million yen | % | yer |
| Full Year | 215,000 | 3.7 | 11,000 | 3.8 | 11,500 | 7.0 | 7,900 | 11.5 | 86.00 |

Consolidated Balance Sheets

| Composituation Parameter Siricotts | Millions | of Yen | | Millions | s of Yen |
|---------------------------------------|----------------------------|----------|---|----------------------------|----------|
| | Third Quarter of FY2018 | FY2017 | | Third Quarter of FY2018 | FY2017 |
| <u>Assets</u> | | | <u>Liabilities</u> | | |
| Current assets | | | Current liabilities | | |
| Cash and deposits | 16,327 | 18,750 | Notes and accounts payable - trade | 27,639 | 24,572 |
| Notes and accounts receivable - trade | 67,940 | 74,795 | Short-term loans payable | 7,000 | 90 |
| Merchandise and finished goods | 3,819 | 3,327 | Income taxes payable | 387 | 2,313 |
| Work in process | 22,114 | 19,594 | Provision for product warranties | 7 | 9 |
| Raw materials and supplies | 17,919 | 14,796 | Provision for loss on construction contracts | 3,667 | 4,481 |
| Other | 5,587 | 2,486 | Other | 16,929 | 19,405 |
| Allowance for doubtful accounts | (28) | (33) | Total current liabilities | 55,631 | 50,871 |
| Total current assets | 133,680 | 133,717 | Non-current liabilities | · | |
| Non-current assets | · | <u> </u> | Net defined benefit liability | 12,201 | 11,734 |
| Property, plant and equipment | | | Other | 2,293 | 2,391 |
| Buildings and structures, net | 13,130 | 12,798 | Total non-current liabilities | 14,494 | 14,125 |
| Other, net | 19,540 | 18,480 | Total liabilities | 70,125 | 64,997 |
| Total property, plant and equipment | 32,670 | 31,279 | Net assets | · | |
| Intangible assets | 2,434 | 2,587 | Shareholders' equity | | |
| Investments and other assets | | | Capital stock | 15,981 | 15,981 |
| Other | 22,792 | 22,459 | Capital surplus | 15,737 | 15,738 |
| Allowance for doubtful accounts | (33) | (42) | Retained earnings | 93,541 | 94,861 |
| Total investments and other assets | 22,759 | 22,417 | Treasury shares | (4,597) | (3,252) |
| Total non-current assets | 57,864 | 56,284 | Total shareholders' equity | 120,663 | 123,328 |
| Total assets | 191,544 | 190,001 | Accumulated other comprehensive income | | |
| | | | Valuation difference on available-for-sale securities | 1,956 | 3,019 |
| | | | Revaluation reserve for land | (376) | (376) |
| | | | Foreign currency translation adjustment | 277 | 352 |
| | | | Remeasurements of defined benefit plans | (1,255) | (1,431) |
| | | | Total accumulated other comprehensive income | 602 | 1,564 |
| | | | Non-controlling interests | 152 | 111 |
| | | | Total net assets | 121,418 | 125,004 |
| | | | Total liabilities and net assets | 191,544 | 190,001 |

ShinMaywa Industries, Ltd.

Consolidated Statements of Income

Millions of Yen

| | Third Quarter of FY2018 | Third Quarter of FY2017 |
|---|----------------------------|----------------------------|
| Net sales | 154,598 | 145,780 |
| Cost of sales | 130,924 | 121,789 |
| Gross profit | 23,674 | 23,991 |
| Selling, general and administrative expenses | 15,967 | 15,870 |
| Operating profit | 7,706 | 8,121 |
| Non-operating income | | _ |
| Interest income | 12 | 12 |
| Dividend income | 134 | 124 |
| Share of profit of entities accounted for using equity method | 112 | 141 |
| Dividend income of insurance | 200 | 193 |
| Foreign exchange gains | 80 | _ |
| Other | 92 | 85 |
| Total non-operating income | 633 | 556 |
| Non-operating expenses | | |
| Interest expenses | 7 | 8 |
| Foreign exchange losses | _ | 49 |
| Cost of inactive noncurrent assets | 16 | 16 |
| Loss on securitization of receivables | 169 | 61 |
| Other | 108 | 38 |
| Total non-operating expenses | 302 | 174 |
| Ordinary profit | 8,037 | 8,503 |
| Extraordinary income | | |
| Gain on sales of investment securities | 695 | 23 |
| Gain on transfer of retirement benefit plan | 278 | _ |
| Total extraordinary income | 974 | 23 |
| Extraordinary losses | | |
| Loss on disposal of non-current assets | 479 | 202 |
| Loss on disaster | 242 | _ |
| Total extraordinary losses | 722 | 202 |
| Profit before income taxes | 8,289 | 8,323 |
| Income taxes - current | 1,487 | 1,753 |
| Income taxes - deferred | 1,216 | 1,047 |
| Total income taxes | 2,703 | 2,801 |
| Profit | 5,585 | 5,522 |
| Profit attributable to non-controlling interests | 39 5 5 4 6 | 12 5 500 |
| Profit attributable to owners of parent | 5,546 | 5,509 |

ShinMaywa Industries, Ltd.

Consolidated Statements of Comprehensive Income

Millions of Yen

| | Third Quarter of FY2018 | Third Quarter of FY2017 |
|---|----------------------------|----------------------------|
| Profit | 5,585 | 5,522 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (1,063) | 1,048 |
| Foreign currency translation adjustment | (23) | 78 |
| Remeasurements of defined benefit plans, net of tax | 176 | 121 |
| Share of other comprehensive income of entities accounted for using equity method | (50) | 13 |
| Total other comprehensive income | (960) | 1,261 |
| Comprehensive income | 4,625 | 6,783 |
| Comprehensive income attributable to | | _ |
| Comprehensive income attributable to owners of parent | 4,583 | 6,767 |
| Comprehensive income attributable to non-controlling interests | 41 | 15 |

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